# Ariel investments





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## Firm Facts

- Founded in **1983** by John W. Rogers, Jr.
- Headquartered in Chicago, with offices in New York, San Francisco and Sydney
- NZD \$22.8 billion in Assets Under Management<sup>•</sup>
- **94.5%** owned by employees and board members

## Our Patient Investment Philosophy

### Active Patience

We take the long-term view.

### Independent Thinking

We invest to our convictions, not to benchmarks.

### Focused Expertise

We specialize in bottom-up, fundamental research.

### **Bold Teamwork**

We work collaboratively with a shared commitment to excellence.

## Our Value Approach

- Prioritize research using fundamental, quantitative, and country analysis.
- Seeks to own mispriced companies with discernable investment catalysts, offering attractive long-term earnings power.
- Strives to deliver favorable upside and downside participation.
- Aims to build concentrated, high conviction portfolios.



## Ariel Global

### Summary (New Zealand)

OBJECTIVE	Long-term Capital Appreciation
INVESTMENT STYLE	Global All Cap Intrinsic Value
INDEX	MSCI ACWI Net Index
INCEPTION DATE	December 31, 2011
TOTAL STRATEGY ASSETS	NZD \$2.8 billion

Performance <sup>1</sup> (%	in NZD)	Annualized					
	QTR	YTD	1-Year	3-Year	5-Year	10-Year	Since Inception
Gross of Fees	2.98	11.51	14.71	11.84	9.56	10.08	11.50
Net of Fees	2.80	10.87	13.83	10.96	8.69	9.21	10.58
MSCI ACWI Net Index (NZD) <sup>2</sup>	2.11	18.08	24.43	11.04	11.86	11.63	12.42
MSCI ACWI Value Net Index (NZD) <sup>2</sup>	4.80	15.67	19.83	11.45	8.72	8.84	10.15

Statistics <sup>3</sup>										
	Standard Deviation	Beta	Tracking Error	Information Ratio	Upside Capture	Downside Capture				
Ariel Global	9.86	0.78	5.93	-0.16	84.76	74.31				
MSCI ACWI Net Index	10.44	-	-	-	-	-				

Since Inception through September 30, 2024.

\*Assets under management include NZD \$2.32 billion for Ariel Alternatives, a subsidiary of Ariel Investments, which reflects aggregate commitments and excludes fund specific leverage. Total strategy assets include all accounts and investment funds employing the strategy. All other information presented is for the Ariel Global Composite and its representative account. <sup>1</sup>Current performance may be lower or higher than the performance data quoted. Performance results may be preliminary, are net of transaction costs and reflect the reinvestment of dividends and other earnings. Ariel Composite Net of Fees returns are calculated by deducting: (1) for the period from inception to August 31, 2024, the maximum advisory fee in effect for the respective period, applied on a monthly basis; and (2) for the period from September 1, 2024 onwards, the actual monthly advisory fee (on an asset-weighted basis) accrued for the accounts in the composite, using the fee rates in place as of the most recent calendar quarter-end. Gross returns do not reflect the deduction of advisory fees. Client returns will be reduced by advisory fees and such other expenses as may be incurred in the management of the account. Advisory fees are described in Part 2 of Ariel's Form ADV. Returns assume the reinvestment of dividends and other earnings. Returns are calculated in New Zealand dollars. Past performance does not guarantee future results. Investments in non-U.S. securities may underperform and may be more volatile than comparable U.S. stocks because of the risks involving non-U.S. economies, markets, political systems, regulatory standards, currencies and taxes. The use of currency derivatives and exchange-traded funds (ETFs) may increase investment losses and expenses, and create more volatility. Investments in emerging markets present additional risks, such as difficulties in selling on a timely basis and at an acceptable price. The intrinsic value of the stocks in which the portfolio invests may never be recognized by the broader market. The portfolio is often concentrated in fewer sectors than its benchmarks, and its performance may suffer if these sectors underperform the overall stock market. Investing in equity stocks is risky and subject to the volatility of the markets. <sup>2</sup>The MSCI ACWI (All Country World Index) Index is an equity index of large and mid-cap representation across 23 Developed Markets (DM) and 24 Emerging Markets (EM) countries. Inception of this benchmark was January 1, 2001. The MSCI ACWI Value Index captures large and mid-cap securities exhibiting overall value style characteristics across 23 Developed Markets countries and 24 Emerging Markets (EM) countries. Inception date of this benchmark was December 8, 1997. All MSCI Index net returns reflect the reinvestment of income and other earnings, including the dividends net of the maximum withholding tax applicable to non-resident institutional investors that do not benefit from double taxation treaties. MSCI uses the maximum tax rate applicable to institutional investors, as determined by the company's country of incorporation. MSCI makes no express or implied warranties or representations and shall have no liability whatsoever with respect to any MSCI data contained herein. The MSCI data may not be further redistributed or used to create indices or financial products. This report is not approved or produced by MSCI. 3Definitions for the metrics below are detailed on page 2 under the section entitled Quantitative Measures.

Characteristics									
	Ariel Global	MSCI ACWI Net Index							
Number of Holdings	52	2,687							
Price to Book	1.73	2.81							
Forward Price/Earnings	10.94	17.91							
Return on Equity (%)	19.83	24.18							
Dividend Yield	2.93	1.81							
Active Share (%)	92.27	-							

Sector Weightings	<sup>I</sup> (%)		Top Country Exposure <sup>2</sup> (%)				Top 10 Positions <sup>3</sup> (%)			
	Ending Weight	MSCI ACWI Net Index		Ending Weight	MSCI ACWI Net Index			Ending Weight		
Information Technology	23.34	24.51	United States	34.45	64.24	1	Check Point Software Technologies, Ltd.	5.50		
Consumer Discretionary	21.30	10.65	France	13.16	2.55	2	Microsoft Corporation	5.26		
Financials	20.67	16.22	Germany	10.82	2.02	3	JD.com, Inc.	5.14		
Health Care	14.74	10.85	China	6.27	2.94	4	Michelin (CGDE)	4.83		
Industrials	6.77	10.64	Japan	6.14	5.01	5	Sanofi	3.66		
Communication Services	5.86	7.75	Israel	5.50	0.17	6	Verizon Communications. Inc.	3.52		
Utilities	3.76	2.72	Taiwan	3.93	1.86	7	Fresenius Medical Care AG	3.10		
Consumer Staples	1.73	6.36	South Korea	3.61	1.10	-	Taiwan Semiconductor			
Real Estate	1.17	2.24	Belgium	2.70	0.23	8	Manufacturing Company, Ltd.	2.93		
Energy	0.00	4.00	Spain	2.33	0.63	9	NetApp, Inc.	2.81		
Materials	0.00	4.07	EM Exposure	17.37	10.59	10	Allstate Corporation	2.77		
Cash	0.64	0.00				Tot	al	39.52		

### Contributors and Detractors<sup>3</sup>(%)

Top Five Relative Contributors	GICS Sector	Average Weight	Total Return	Currency Effect	Total Effect
•		weight	netum	LITECT	Lilect
JD.com, Inc.	Consumer Discretionary	2.90	53.72	-0.04	1.80
Check Point Software Technologies, Ltd.	Information Technology	5.51	11.91	-0.09	0.50
Sanofi	Health Care	3.45	14.10	0.08	0.35
Allstate Corporation	Financials	2.65	14.15	-0.04	0.32
D.R. Horton, Inc.	Consumer Discretionary	1.45	29.79	-0.02	0.31
Bottom Five Relative Detractors					
Samsung Electronics Company, Ltd.	Information Technology	2.97	-23.59	0.09	-0.79
Intel Corporation	Information Technology	1.67	-27.12	-0.03	-0.57
Stellantis NV	Consumer Discretionary	1.40	-33.00	0.03	-0.56
Subaru Corporation	Consumer Discretionary	2.14	-20.42	0.22	-0.56
Wizz Air Holdings plc	Industrials	0.88	-34.10	0.03	-0.45

Source: FactSet. <sup>1</sup>Holdings categorized according to the MSCI Global Industry Classification Standard (GICS). Holdings not classified by GICS categorized according to FactSet. <sup>2</sup>Holdings categorized according to MSCI Country and at the discretion of the Advisor. <sup>3</sup>Holdings of the same issuer aggregated and if held as depositary receipts it is not so specified. The portfolio's Top 10 Positions ranked by issuer Total Effect (%). Total Effect (%) represents the opportunity cost of the investment decisions in a portfolio relative to the overall benchmark. Holdings of the same issuer are aggregated and may include depositary receipts. The holdings shown do not represent all of the securities purchased, sold or recommended for investors. **Quantitative Measures: Standard Deviation** is a statistical measure of the volatility of the portfolio's returns. **Beta** measures the portfolio's risk relative to the benchmark. **Tracking Error** is an active risk measure that represents the standard deviation of the excess returns between the portfolio's returns. **Beta** measures the portfolio's is a valuation measure of the policy is set of the portfolio's total assets as of the report date. **Average Weight** is the average value of the holding relative to the portfolio's total assets as of the report date. **Average Weight** is the average value of the holding relative to the portfolio's total assets over the period. **Price to Book** is a valuation measure that represents the price at quarter end divided by the mean earnings per share (EPS) consensus estimate for the next twelve months as of the run date. The holdings are summarized at the portfolio level using weighted harrancic average and exclude negative earnings. **Return** on **Equity** is the yoal of the strategy, does not in any way represent the portfolio's total average. **Dividend Yield** is the aggregate weighted average of the portfolio's cale strategies are the exclusive portfolio divide by the is under the sectors shown for the Global strategies are the Global Industry Clas

For the Quarter Ended September 30, 2024

		Ariel Global (%)		MSC	I ACWI Net I	ndex (%)	Attribution (%)			
Country	Average Weight	Total Return	Contribution to Return	Average Weight	Total Return	Contribution to Return	Allocation Effect (Local)	Selection Effect (Local)	Total Currency Effect	Total Effect
Africa/Mideast	6.59	10.42	0.61	1.20	5.49	0.06	0.17	0.40	-0.11	0.46
Congo, Democratic Republic	0.00	0.00	0.00	0.01	10.58	0.00	0.00	0.00	0.00	0.00
Egypt	0.00	0.00	0.00	0.01	7.53	0.00	0.00	0.00	0.00	-0.00
Israel	5.51	11.91	0.59	0.17	7.65	0.01	0.33	0.24	-0.09	0.49
Kuwait	0.00	0.00	0.00	0.08	-0.71	-0.00	0.00	0.00	0.00	0.00
Qatar	0.00	0.00	0.00	0.08	5.87	0.00	0.00	0.00	0.00	0.00
Saudi Arabia	0.00	0.00	0.00	0.40	0.86	0.00	0.00	0.00	0.01	0.01
South Africa	0.00	0.00	0.00	0.31	11.18	0.03	-0.01	0.00	-0.01	-0.03
United Arab Emirates	1.09	1.85	0.02	0.12	7.29	0.01	0.07	-0.05	-0.02	0.00
Zambia	0.00	0.00	0.00	0.01	-0.46	0.00	0.00	0.00	0.00	0.00
Asia/Pacific Ex Japan	13.51	9.56	1.32	10.59	5.89	0.60	0.09	0.52	0.02	0.64
Australia	0.00	0.00	0.00	1.70	6.81	0.11	-0.04	0.00	-0.04	-0.08
China	4.38	49.57	2.08	2.50	18.27	0.45	0.44	1.23	-0.05	1.62
Hong Kong	1.00	6.00	0.05	0.40	19.17	0.07	0.10	-0.12	-0.01	-0.03
India	0.00	0.00	0.00	2.02	2.75	0.05	-0.06	0.00	0.04	-0.01
Indonesia	0.00	0.00	0.00	0.17	10.46	0.02	0.00	0.00	-0.01	-0.01
Malaysia	0.00	0.00	0.00	0.15	15.44	0.02	0.00	0.00	-0.02	-0.02
New Zealand	0.00	0.00	0.00	0.04	1.13	0.00	0.00	0.00	0.00	0.00
Philippines	0.00	0.00	0.00	0.06	16.52	0.01	-0.01	0.00	0.00	-0.01
Singapore	0.00	0.00	0.00	0.32	12.61	0.04	-0.02	0.00	-0.01	-0.03
South Korea	4.75	-14.02	-0.77	1.18	-9.59	-0.12	-0.57	-0.26	0.13	-0.71

Source: FactSet. Performance data quoted represents past performance and does not guarantee future results. Current performance may be lower or higher than the performance data quoted. Holdings are categorized according to MSCI Country and the discretion of the Advisor. The portfolio return for each category reflects the returns of the stocks in the category before the deduction of fees, charges, transaction costs or other expenses. Total portfolio return shown may be slightly different than reported returns for the period.

For the Quarter Ended September 30, 2024

		Ariel Global	(%)	MSC	I ACWI Net I	ndex (%)	Attribution (%)			
Country	Average Weight	Total Return	Contribution to Return	Average Weight	Total Return	Contribution to Return	Allocation Effect (Local)	Selection Effect (Local)	Total Currency Effect	Total Effect
Taiwan	3.37	-0.86	-0.05	1.91	-3.76	-0.07	-0.11	0.05	0.00	-0.05
Thailand	0.00	0.00	0.00	0.15	23.47	0.03	-0.01	0.00	-0.02	-0.03
Currency Forward	0.09	-1.46	-0.58	0.00	0.00	0.00	-0.01	0.00	-0.59	-0.60
Currency Forward	0.09	-1.46	-0.58	0.00	0.00	0.00	-0.01	0.00	-0.59	-0.60
Europe	36.18	2.72	1.06	15.10	1.92	0.28	-0.69	0.47	0.50	0.27
Austria	1.22	17.37	0.19	0.04	4.14	0.00	-0.01	0.14	0.03	0.16
Belgium	2.91	8.08	0.24	0.23	10.38	0.02	0.15	-0.06	0.07	0.16
Czech Republic	0.00	0.00	0.00	0.01	0.60	0.00	0.00	0.00	0.00	0.00
Denmark	0.35	8.36	0.10	0.85	-14.09	-0.12	0.07	0.15	-0.01	0.21
Finland	0.00	0.00	0.00	0.23	3.52	0.01	0.00	0.00	-0.01	0.00
France	12.61	5.70	0.63	2.56	3.13	0.08	-0.16	0.28	0.24	0.36
Germany	10.36	1.41	0.15	1.97	6.05	0.11	0.12	-0.47	0.20	-0.15
Greece	0.00	0.00	0.00	0.05	5.73	0.00	0.00	0.00	0.00	0.00
Hungary	0.88	-34.10	-0.41	0.03	1.82	0.00	-0.01	-0.47	0.03	-0.45
Ireland	0.00	0.00	0.00	0.07	9.11	0.01	0.00	0.00	0.00	0.00
Italy	1.85	-22.92	-0.46	0.62	3.99	0.02	0.01	-0.56	0.03	-0.53
Netherlands	0.25	12.67	0.06	1.13	-8.58	-0.10	0.11	0.11	-0.02	0.20
Norway	0.00	0.00	0.00	0.13	-2.19	-0.00	0.00	0.00	0.00	0.01
Poland	0.00	0.00	0.00	0.09	-7.95	-0.01	0.01	0.00	0.00	0.01
Portugal	0.00	0.00	0.00	0.04	4.12	0.00	0.00	0.00	0.00	0.00
Spain	2.30	11.65	0.26	0.61	8.86	0.05	0.07	0.05	0.04	0.17

Source: FactSet. Performance data quoted represents past performance and does not guarantee future results. Current performance may be lower or higher than the performance data quoted. Holdings are categorized according to MSCI Country and the discretion of the Advisor. The portfolio return for each category reflects the returns of the stocks in the category before the deduction of fees, charges, transaction costs or other expenses. Total portfolio return shown may be slightly different than reported returns for the period.

For the Quarter Ended September 30, 2024

		Ariel Global	(%)	MSC	I ACWI Net I	ndex (%)		Attributio	on (%)	
Country	Average Weight	Total Return	Contribution to Return	Average Weight	Total Return	Contribution to Return	Allocation Effect (Local)	Selection Effect (Local)	Total Currency Effect	Total Effect
Sweden	0.00	0.00	0.00	0.73	3.81	0.03	0.01	0.00	-0.02	-0.01
Switzerland	1.30	10.65	0.17	2.24	3.92	0.08	0.04	0.11	-0.04	0.12
Turkey	0.00	0.00	0.00	0.07	-16.25	-0.01	0.01	0.00	0.00	0.01
United Kingdom	2.15	6.14	0.13	3.39	3.38	0.11	0.04	0.02	-0.05	0.01
Funds	0.10	3.91	0.01	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Funds	0.10	3.91	0.01	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Japan	6.49	-5.42	-0.38	5.14	1.25	0.05	-0.15	-0.44	0.14	-0.45
Japan	6.49	-5.42	-0.38	5.14	1.25	0.05	-0.15	-0.44	0.14	-0.45
Latin America	1.89	12.18	0.23	0.78	-0.76	-0.00	0.02	0.20	-0.01	0.21
Brazil	0.77	15.45	0.12	0.48	2.61	0.01	0.04	0.07	-0.01	0.11
Chile	0.00	0.00	0.00	0.05	-0.99	-0.00	0.00	0.00	0.00	0.00
Colombia	0.00	0.00	0.00	0.01	-5.05	-0.00	0.00	0.00	0.00	0.00
Mexico	0.00	0.00	0.00	0.21	-7.47	-0.01	0.00	0.00	0.02	0.02
Peru	1.11	9.22	0.10	0.03	3.36	0.00	0.03	0.06	-0.02	0.08
North America	34.69	2.23	0.68	67.18	1.58	1.12	-0.35	0.17	0.49	0.31
Canada	0.00	0.00	0.00	2.68	7.34	0.19	-0.14	0.00	0.01	-0.14
United States	34.69	2.23	0.68	64.50	1.35	0.93	-0.27	0.23	0.48	0.44
Cash	0.46	-2.51	-0.01	0.00	0.00	0.00	-0.01	0.00	-0.01	-0.02
Total	100.00	2.93	2.93	100.00	2.11	2.11	-0.93	1.32	0.43	0.82

Source: FactSet. Performance data quoted represents past performance and does not guarantee future results. Current performance may be lower or higher than the performance data quoted. Holdings are categorized according to MSCI Country and the discretion of the Advisor. The portfolio return for each category reflects the returns of the stocks in the category before the deduction of fees, charges, transaction costs or other expenses. Total portfolio return shown may be slightly different than reported returns for the period.

For the Quarter Ended September 30, 2024

		Ariel Global	(%)	MSC	I ACWI Net I	ndex (%)	Attribution (%)			
GICS Sector	Average Weight	Total Return	Contribution to Return	Average Weight	Total Return	Contribution to Return	Allocation Effect (Local)	Selection Effect (Local)	Total Currency Effect	Total Effect
Health Care	15.35	10.28	1.57	11.17	1.72	0.16	0.03	1.13	0.15	1.31
Consumer Discretionary	19.73	7.56	1.39	10.29	4.74	0.49	0.23	-0.03	0.68	0.88
Financials	21.47	8.72	1.72	16.05	5.99	0.90	0.16	0.44	0.11	0.71
Communication Services	5.64	7.91	0.55	7.67	-0.11	0.00	0.03	0.53	-0.03	0.52
Energy	0.00	0.00	0.00	4.23	-6.29	-0.27	0.35	0.00	0.01	0.36
Utilities	3.74	10.84	0.38	2.64	11.64	0.28	0.09	-0.08	0.06	0.07
Funds	0.10	3.91	0.01	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Cash	0.46	-2.51	-0.01	0.00	0.00	0.00	-0.01	0.00	-0.01	-0.02
Consumer Staples	1.08	20.89	0.15	6.39	4.77	0.29	-0.14	0.08	0.03	-0.04
Materials	0.00	0.00	0.00	3.98	5.01	0.18	-0.08	0.00	-0.04	-0.11
Real Estate	1.09	1.85	0.02	2.17	11.87	0.24	-0.09	-0.09	-0.01	-0.19
Currency Forward	0.09	-1.46	-0.58	0.00	0.00	0.00	-0.01	0.00	-0.59	-0.60
Industrials	6.66	-6.14	-0.44	10.47	5.51	0.55	-0.08	-0.86	0.01	-0.94
Information Technology	24.58	-7.66	-1.83	24.94	-3.16	-0.70	0.03	-1.23	0.07	-1.13
Total	100.00	2.93	2.93	100.00	2.11	2.11	0.51	-0.12	0.43	0.82

Source: FactSet. Total Return (%) does not represent the performance of the Composite for the period. The portfolio holdings are of a representative account and not reflective of the portfolio holdings of the Composite, of clients as a whole, or of the strategy. The representative account was selected because it has no client-imposed restrictions and minimal planned contributions and withdrawals. The portfolio holdings would differ from those of another client account if different client-imposed restrictions were applied, and also may vary from other differences such as cash flow. Holdings are categorized according to the MSCI Global Industry Classification Standard (GICS). Holdings not classified by GICS are categorized according to FactSet. The portfolio return for each category reflects the percentage returns of the stocks in each category.

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