# Ariel Investments







Henry Mallari-D'Auria<sup>CFA</sup> Micky J. Jagirdar Lead Portfolio Manager Portfolio Manager

Vivian Lubrano Portfolio Manager

### Firm Facts

- Founded in 1983 by John W. Rogers, Jr.
- Headquartered in Chicago, with offices in New York, San Francisco and Sydney
- \$14.5 billion in Assets Under Management\*
- 94.5% owned by employees and board members

## Our Patient Investment Philosophy

#### Active Patience

We take the long-term view.

### Independent Thinking

We invest to our convictions, not to benchmarks.

### Focused Expertise

We specialize in bottom-up, fundamental research.

#### **Bold Teamwork**

We work collaboratively with a shared commitment to excellence.

### Our Value Approach

- Prioritize research using fundamental, quantitative, and country analysis.
- Seeks to own mispriced companies with discernable investment catalysts, offering attractive long-term earnings power.
- Strives to deliver favorable upside and downside participation.
- Aims to build concentrated, high conviction portfolios.



# Summary

Ariel Global

OBJECTIVELong-term Capital AppreciationINVESTMENT STYLEGlobal All Cap Intrinsic ValueINDEXMSCI ACWI Net IndexINCEPTION DATEDecember 31, 2011TOTAL STRATEGY ASSETS\$1.8 billion

Performance <sup>I</sup> (%)	ormance <sup>I</sup> (%)							
	QTD	YTD	1-Year	3-Year	5-Year	10-Year	Since Inception	
Gross of Fees	7.52	12.06	21.47	8.86	9.88	7.87	9.73	
Net of Fees	7.33	11.42	20.54	8.01	9.01	7.01	8.83	
MSCI ACWI Net Index <sup>2</sup>	6.61	18.66	31.76	8.09	12.18	9.38	10.64	
Additional Indexes								
MSCI ACWI Value Net Index <sup>2</sup>	9.42	16.23	26.89	8.49	9.04	6.65	8.41	

Statistics <sup>3</sup>						
	Standard Deviation	Beta	Tracking Error	Information Ratio	Upside Capture	Downside Capture
Ariel Global	11.54	0.75	5.87	(0.15)	82.08	75.99
MSCI ACWI Net Index	13.97	-	-	-	-	-

Since Inception through September 30, 2024.

\*Assets under management include \$1.48 billion for Ariel Alternatives, a subsidiary of Ariel Investments, which reflects aggregate commitments and excludes fund specific leverage. Total strategy assets include all accounts and investment funds employing the strategy. All other information presented is for the Ariel Global Composite and its representative account. 1 Investments in non-U.S. securities may underperform and may be more volatile than comparable U.S. stocks because of the risks involving non-U.S. economies, markets, political systems, regulatory standards, currencies and taxes. The use of currency derivatives and exchange-traded funds (ETFs) may increase investment losses and expenses, and create more volatility. Investments in emerging markets present additional risks, such as difficulties in selling on a timely basis and at an acceptable price. The intrinsic value of the stocks in which the portfolio invests may never be recognized by the broader market. The portfolio is often concentrated in fewer sectors than its benchmarks, and its performance may suffer if these sectors underperform the overall stock market. Investing in equity stocks is risky and subject to the volatility of the markets. Past performance does not guarantee future results. Current performance may be lower or higher than the performance data quoted. Performance results may be preliminary, are net of transaction costs and reflect the reinvestment of dividends and other earnings. Ariel Composite Net of Fees returns are calculated by deducting: (1) for the period from inception to August 31, 2024, the maximum advisory fee in effect for the respective period, applied on a monthly basis; and (2) for the period from September 1, 2024 onwards, the actual monthly advisory fee (on an asset-weighted basis) accrued for the accounts in the composite, using the fee rates in place as of the most recent calendar quarter-end. Gross returns do not reflect the deduction of advisory fees. Client returns will be reduced by advisory fees and such other expenses as may be incurred in the management of the account. Advisory fees are described in Part 2 of Ariel's Form ADV. Returns assume the reinvestment of dividends and other earnings. <sup>2</sup>The MSCI ACWI (All Country World Index) Index is an equity index of large and mid-cap representation across 23 Developed Markets (DM) and 24 Emerging Markets (EM) countries. Inception of this benchmark was January 1, 2001. The MSCI ACWI Value Index captures large and mid-cap securities exhibiting overall value style characteristics across 23 Developed Markets countries and 24 Emerging Markets (EM) countries. Inception date of this benchmark was December 8, 1997. All MSCI Index net returns reflect the reinvestment of income and other earnings, including the dividends net of the maximum withholding tax applicable to non-resident institutional investors that do not benefit from double taxation treaties. MSCI uses the maximum tax rate applicable to institutional investors, as determined by the company's country of incorporation. MSCI makes no express or implied warranties or representations and shall have no liability whatsoever with respect to any MSCI data contained herein. The MSCI data may not be further redistributed or used to create indices or financial products. This report is not approved or produced by MSCI. 3Definitions for the metrics below are detailed on page 2 under the section entitled Quantitative Measures.

Characteristics		
	Ariel Global	MSCI ACWI Net Index
Number of Holdings	52	2,687
Price to Book	1.73	2.81
Forward Price/Earnings	10.94	17.91
Return on Equity (%)	19.83	24.18
Dividend Yield	2.93	1.81
Active Share (%)	92.27	_

Sector Weightings	S <sup>I</sup> (%)	
	Ending Weight	MSCI ACWI Net Index
Information Technology	23.34	24.51
Consumer Discretionary	21.30	10.65
Financials	20.67	16.22
Health Care	14.74	10.85
Industrials	6.77	10.64
Communication Services	5.86	7.75
Utilities	3.76	2.72
Consumer Staples	1.73	6.36
Real Estate	1.17	2.24
Cash	0.64	0.00
Energy	0.00	4.00

Top Countr	y Exposure <sup>2</sup> (%)
I	, ——- <u>r</u>

	Ending Weight	MSCI ACWI Net Index
United States	34.45	64.24
France	13.16	2.55
Germany	10.82	2.02
China	6.27	2.94
Japan	6.14	5.01
Israel	5.50	0.17
Taiwan	3.93	1.86
South Korea	3.61	1.10
Belgium	2.70	0.23
Spain	2.33	0.63
EM Exposure	17.37	10.59

## Top 10 Positions<sup>3</sup> (%)

		Ending Weight
1	Check Point Software Technologies, Ltd.	5.50
2	Microsoft Corporation	5.26
3	JD.com, Inc.	5.14
4	Michelin (CGDE)	4.83
5	Sanofi	3.66
6	Verizon Communications, Inc.	3.52
7	Fresenius Medical Care AG	3.10
8	Taiwan Semiconductor Manufacturing Company, Ltd.	2.93
9	NetApp, Inc.	2.81
10	Allstate Corporation	2.77
То	tal	39.52

## Contributors and Detractors<sup>3</sup>(%)

0.00

4.07

Materials

		Average	Total	Currency	Total
Top Five Relative Contributors	GICS Sector	Weight	Return	Effect	Effect
JD.com, Inc.	Consumer Discretionary	2.90	60.50	-0.03	1.88
Check Point Software Technologies, Ltd.	Information Technology	5.51	16.85	-0.09	0.52
Sanofi	Health Care	3.45	19.14	0.08	0.36
Allstate Corporation	Financials	2.65	19.19	-0.04	0.33
D.R. Horton, Inc.	Consumer Discretionary	1.45	35.52	-0.02	0.33
Bottom Five Relative Detractors					
Samsung Electronics Company, Ltd.	Information Technology	2.97	-20.22	0.10	-0.82
Intel Corporation	Information Technology	1.67	-23.90	-0.03	-0.59
Stellantis NV	Consumer Discretionary	1.40	-30.04	0.04	-0.59
Subaru Corporation	Consumer Discretionary	2.14	-16.91	0.24	-0.59
Wizz Air Holdings plc	Industrials	0.88	-31.19	0.04	-0.47

Source: FactSet. ¹Holdings categorized according to the MSCI Global Industry Classification Standard (GICS). Holdings not classified by GICS categorized according to FactSet. ²Holdings categorized according to MSCI Country and at the discretion of the Advisor. ³Holdings of the same issuer aggregated and if held as depositary receipts it is not so specified. The portfolio's Top 10 Positions ranked by issuer Ending Weight. Contributors and Detractors ranked by issuer Total Effect (%). Total Effect (%) represents the opportunity cost of the investment decisions in a portfolio relative to the overall benchmark. Holdings of the same issuer are aggregated and may include depositary receipts. The holdings shown do not represent all of the securities purchased, sold or recommended for investors. Quantitative Measures: Standard Deviation is a statistical measure of the volatility of the portfolio's returns. Beta measures the portfolio's risk relative to the benchmark. Tracking Error is an active risk measure that represents the standard deviation of the excess returns between the portfolio's necessing the portfolio's total assets as of the report date. Average Weight is the average value of the holding relative to the benchmark. Ending Weight is the value of the holding relative to the portfolio's total assets over the period. Price to Book is a valuation measure that represents the price divided by the book value per share. Holdings are summarized using harmonic average. Forward Price/Earnings Ratio is a valuation measure that represents the price divided by the book value per share. Holdings are summarized using harmonic average and exclude negative earnings. Return on Equity is a profitability measure that represents return on average total equity for the period. Holdings are summarized at the portfolio level using weighted average. Dividend Yield is the aggregate weighted average of the portfolio's equity holdings and their respective dividend yield. Dividend Yield shown does not represent any actual yield of the st

For the Quarter Ended September 30, 2024

		Ariel Global	(%)	MSC	I ACWI Net Index (%) Attribution			Attribution (%)			Attribution (%)		
Country	Average Weight	Total Return	Contribution to Return	Average Weight	Total Return	Contribution to Return	Allocation Effect (Local)	Selection Effect (Local)	Total Currency Effect	Total Effect			
Africa/Mideast	6.59	15.30	0.97	1.20	10.14	0.12	0.18	0.42	-0.11	0.48			
Congo, Democratic Republic	0.00	0.00	0.00	0.01	15.46	0.00	0.00	0.00	0.00	0.00			
Egypt	0.00	0.00	0.00	0.01	12.28	0.00	0.00	0.00	0.00	0.00			
Israel	5.51	16.85	0.90	0.17	12.40	0.02	0.35	0.25	-0.09	0.51			
Kuwait	0.00	0.00	0.00	0.08	3.67	0.00	0.00	0.00	0.00	0.00			
Qatar	0.00	0.00	0.00	0.08	10.55	0.01	0.00	0.00	0.00	0.00			
Saudi Arabia	0.00	0.00	0.00	0.40	5.31	0.02	0.00	0.00	0.01	0.01			
South Africa	0.00	0.00	0.00	0.31	16.09	0.05	-0.01	0.00	-0.01	-0.03			
United Arab Emirates	1.09	6.34	0.07	0.12	12.02	0.01	0.07	-0.05	-0.02	0.00			
Zambia	0.00	0.00	0.00	0.01	3.94	0.00	0.00	0.00	0.00	0.00			
Asia/Pacific Ex Japan	13.51	14.40	1.95	10.59	10.57	1.08	0.10	0.53	0.04	0.66			
Australia	0.00	0.00	0.00	1.70	11.52	0.18	-0.04	0.00	-0.04	-0.08			
China	4.38	56.18	2.32	2.50	23.49	0.57	0.46	1.27	-0.04	1.69			
Hong Kong	1.00	10.68	0.11	0.40	24.43	0.09	0.10	-0.13	-0.01	-0.03			
India	0.00	0.00	0.00	2.02	7.29	0.14	-0.06	0.00	0.05	-0.01			
Indonesia	0.00	0.00	0.00	0.17	15.33	0.03	0.00	0.00	-0.01	-0.01			
Malaysia	0.00	0.00	0.00	0.15	20.54	0.03	0.00	0.00	-0.02	-0.02			
New Zealand	0.00	0.00	0.00	0.04	5.60	0.00	0.00	0.00	0.00	0.00			
Philippines	0.00	0.00	0.00	0.06	21.66	0.01	-0.01	0.00	0.00	-0.01			
Singapore	0.00	0.00	0.00	0.32	17.58	0.05	-0.02	0.00	-0.01	-0.03			
South Korea	4.75	-10.22	-0.56	1.18	-5.59	(0.08)	-0.60	-0.28	0.14	-0.74			

Source: FactSet. Performance data quoted represents past performance and does not guarantee future results. Current performance may be lower or higher than the performance data quoted. Holdings are categorized according to MSCI Country and the discretion of the Advisor. The portfolio return for each category reflects the returns of the stocks in the category before the deduction of fees, charges, transaction costs or other expenses. Total portfolio return shown may be slightly different than reported returns for the period.

For the Quarter Ended September 30, 2024

		Ariel Global	(%)	MSC	I ACWI Net I	ndex (%)		Attribution (%)			
Country	Average Weight	Total Return	Contribution to Return	Average Weight	Total Return	Contribution to Return	Allocation Effect (Local)	Selection Effect (Local)	Total Currency Effect	Total Effect	
Taiwan	3.37	3.52	0.08	1.91	0.49	0.01	-0.12	0.05	0.01	-0.06	
Thailand	0.00	0.00	0.00	0.15	28.92	0.04	-0.01	0.00	-0.02	-0.03	
Currency Forward	0.09	-1.49	-0.61	0.00	0.00	0.00	-0.01	0.00	-0.62	-0.62	
Currency Forward	0.09	-1.49	-0.61	0.00	0.00	0.00	-0.01	0.00	-0.62	-0.62	
Europe	36.18	7.25	2.65	15.10	6.42	0.96	-0.73	0.49	0.52	0.29	
Austria	1.22	22.55	0.26	0.04	8.74	0.00	-0.01	0.15	0.03	0.17	
Belgium	2.91	12.86	0.38	0.23	15.25	0.03	0.16	-0.06	0.07	0.16	
Czech Republic	0.00	0.00	0.00	0.01	5.05	0.00	0.00	0.00	0.00	0.00	
Denmark	0.35	4.77	0.06	0.85	-10.30	(0.09)	0.07	0.15	-0.01	0.22	
Finland	0.00	0.00	0.00	0.23	8.09	0.02	0.00	0.00	-0.01	0.00	
France	12.61	10.37	1.30	2.56	7.68	0.20	-0.17	0.30	0.25	0.38	
Germany	10.36	5.88	0.64	1.97	10.73	0.21	0.12	-0.49	0.21	-0.15	
Greece	0.00	0.00	0.00	0.05	10.40	0.01	0.00	0.00	0.00	0.00	
Hungary	0.88	-31.19	-0.42	0.03	6.32	0.00	-0.01	-0.50	0.04	-0.47	
Ireland	0.00	0.00	0.00	0.07	13.93	0.01	0.00	0.00	0.00	0.00	
Italy	1.85	-19.52	-0.41	0.62	8.58	0.05	0.01	-0.59	0.03	-0.55	
Netherlands	0.25	11.44	0.06	1.13	-4.54	(0.05)	0.12	0.11	-0.02	0.21	
Norway	0.00	0.00	0.00	0.13	2.13	0.00	0.01	0.00	0.00	0.01	
Poland	0.00	0.00	0.00	0.09	-3.88	(0.00)	0.01	0.00	0.00	0.01	
Portugal	0.00	0.00	0.00	0.04	8.72	0.00	0.00	0.00	0.00	0.00	
Spain	2.30	16.57	0.37	0.61	13.66	0.08	0.07	0.06	0.04	0.17	

Source: FactSet. Performance data quoted represents past performance and does not guarantee future results. Current performance may be lower or higher than the performance data quoted. Holdings are categorized according to MSCI Country and the discretion of the Advisor. The portfolio return for each category reflects the returns of the stocks in the category before the deduction of fees, charges, transaction costs or other expenses. Total portfolio return shown may be slightly different than reported returns for the period.

For the Quarter Ended September 30, 2024

		Ariel Global	(%)	MSC	I ACWI Net I	ndex (%)		Attributio	on (%)	
Country	Average Weight	Total Return	Contribution to Return	Average Weight	Total Return	Contribution to Return	Allocation Effect (Local)	Selection Effect (Local)	Total Currency Effect	Total Effect
Sweden	0.00	0.00	0.00	0.73	8.40	0.06	0.01	0.00	-0.02	-0.01
Switzerland	1.30	15.53	0.23	2.24	8.51	0.18	0.04	0.12	-0.04	0.12
Turkey	0.00	0.00	0.00	0.07	-12.55	(0.01)	0.01	0.00	0.00	0.02
United Kingdom	2.15	10.82	0.18	3.39	7.94	0.27	0.04	0.03	-0.05	0.02
Funds	0.10	6.60	0.02	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Funds	0.10	6.60	0.02	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Japan	6.49	-1.24	-0.11	5.14	5.72	0.28	-0.16	-0.46	0.14	-0.47
Japan	6.49	-1.24	-0.11	5.14	5.72	0.28	-0.16	-0.46	0.14	-0.47
Latin America	1.89	17.13	0.32	0.78	3.63	0.03	0.02	0.21	-0.01	0.22
Brazil	0.77	20.55	0.17	0.48	7.14	0.04	0.04	0.08	-0.01	0.11
Chile	0.00	0.00	0.00	0.05	3.38	0.00	0.00	0.00	0.00	0.00
Colombia	0.00	0.00	0.00	0.01	-0.86	(0.00)	0.00	0.00	0.00	0.00
Mexico	0.00	0.00	0.00	0.21	-3.39	(0.01)	0.00	0.00	0.02	0.02
Peru	1.11	14.04	0.15	0.03	7.92	0.00	0.03	0.06	-0.02	0.08
North America	34.69	6.74	2.27	67.18	6.06	4.15	-0.38	0.18	0.52	0.32
Canada	0.00	0.00	0.00	2.68	12.08	0.32	-0.15	0.00	0.01	-0.14
United States	34.69	6.74	2.27	64.50	5.82	3.83	-0.29	0.24	0.51	0.46
Cash	0.46	1.80	0.01	0.00	0.00	0.00	-0.01	0.00	-0.01	-0.02
Total	100.00	7.47	7.47	100.00	6.61	6.61	-0.99	1.37	0.48	0.86

Source: FactSet. Performance data quoted represents past performance and does not guarantee future results. Current performance may be lower or higher than the performance data quoted. Holdings are categorized according to MSCI Country and the discretion of the Advisor. The portfolio return for each category reflects the returns of the stocks in the category before the deduction of fees, charges, transaction costs or other expenses. Total portfolio return shown may be slightly different than reported returns for the period.

For the Quarter Ended September 30, 2024

		Ariel Global	(%)	MSC	MSCI ACWI Net Index (%)			Attributio	on (%)	
GICS Sector	Average Weight	Total Return	Contribution to Return	Average Weight	Total Return	Contribution to Return	Allocation Effect (Local)	Selection Effect (Local)	Total Currency Effect	Total Effect
Health Care	15.35	15.14	2.26	11.17	6.22	0.69	0.03	1.18	0.15	1.37
Consumer Discretionary	19.73	12.30	2.33	10.29	9.37	0.95	0.24	-0.06	0.74	0.92
Financials	21.47	13.52	2.85	16.05	10.67	1.65	0.17	0.46	0.11	0.74
Communication Services	5.64	12.67	0.79	7.67	4.30	0.33	0.03	0.55	-0.04	0.54
Energy	0.00	0.00	0.00	4.23	-2.15	-0.10	0.37	0.00	0.01	0.38
Utilities	3.74	15.73	0.58	2.64	16.57	0.42	0.10	-0.09	0.06	0.07
Funds	0.10	6.60	0.02	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Cash	0.46	1.80	0.01	0.00	0.00	0.00	-0.01	0.00	-0.01	-0.02
Consumer Staples	1.08	26.22	0.23	6.39	9.40	0.59	-0.15	0.08	0.03	-0.04
Materials	0.00	0.00	0.00	3.98	9.65	0.36	-0.08	0.00	-0.04	-0.12
Real Estate	1.09	6.34	0.07	2.17	16.81	0.35	-0.10	-0.09	-0.01	-0.20
Currency Forward	0.09	-1.49	-0.61	0.00	0.00	0.00	-0.01	0.00	-0.62	-0.62
Industrials	6.66	-2.00	-0.19	10.47	10.17	1.04	-0.09	-0.90	0.01	-0.98
Information Technology	24.58	-3.58	-0.86	24.94	1.12	0.34	0.03	-1.30	0.09	-1.18
Total	100.00	7.47	7.47	100.00	6.61	6.61	0.54	-0.16	0.48	0.86

Source: FactSet. Total Return (%) does not represent the performance of the Composite for the period. The portfolio holdings are of a representative account and not reflective of the portfolio holdings of the Composite, of clients as a whole, or of the strategy. The representative account was selected because it has no client-imposed restrictions and minimal planned contributions and withdrawals. The portfolio holdings would differ from those of another client account if different client-imposed restrictions were applied, and also may vary from other differences such as cash flow. Holdings are categorized according to the MSCI Global Industry Classification Standard (GICS). Holdings not classified by GICS are categorized according to FactSet. The portfolio return for each category reflects the percentage returns of the stocks in each category.