Long-term capital appreciation

Ariel Investments



Charles Bobrinskoy

Portfolio Manager

Firm Facts

- · Founded in 1983 by John W. Rogers, Jr.
- Headquartered in Chicago, with offices in New York, San Francisco and Sydney
- \$14.5 billion in Assets Under Management*
- 94.5% owned by employees and board members

Our Patient Investment Philosophy

Active Patience

We take the long-term view.

Independent Thinking

We invest to our convictions, not to benchmarks.

Focused Expertise

We specialize in bottom-up, fundamental research.

Bold Teamwork

We work collaboratively with a shared commitment to excellence.

Our Value Approach

- Pioneer in small and mid-cap value investing, with one of the longest track records in the business.
- Fundamental, qualitative approach to investing.
- Concentrated yet diversified portfolios focused on our highest conviction ideas.
- · In depth sector and industry expertise.



Ariel Focus Fund

Fund Summary

OBJECTIVE

INVESTMENT STYLE	All C	Cap Traditional Value		
INDEX	Russe	ssell 1000® Value Index		
INCEPTION DATE		June 30, 2005		
ASSETS		\$67.6 million		
	Investor Class	Institutional Class		
TICKERSYMBOL	ARFFX	AFOYX		
CUSIP	04035F107	040337826		
MINIMUM INITIAL INVESTMENT**	\$1,000	\$1,000,000		
EXPENSE RATIO***	1.00%	0.75%		
GROSS EXPENSE RATIO***	1.16%	0.86%		

Performance ^r (%)				Annualized			
	QTR	YTD	1-Year	3-Year	5-Year	10-Year	Since Inception
Ariel Focus Fund (Investor Class)	10.61	14.84	27.54	5.38	9.33	6.74	6.43
Ariel Focus Fund (Institutional Class) ²	10.64	15.02	27.93	5.64	9.60	7.00	6.60
Russell 1000® Value Index³	9.43	16.68	27.76	9.02	10.69	9.23	8.22
S&P 500 [®] Index ³	5.89	22.08	36.35	11.91	15.97	13.38	10.69

Characteristics ⁴				
	Ariel Focus Fund	Russell 1000® Value Index		
Number of Holdings	27	872		
Forward Price/Earnings	12.57	16.84		
Long-Term Earnings Growth (%)	10.07	9.17		
Interest Coverage Ratio	5.56	5.08		
Return on Equity (%)	20.35	19.42		
Discount to Private Market Value (%)	-19.50	_		
Active Share (%)	95.07	_		
Turnover (%)	19.14	_		
Source: FactSet; Turnover is sourced from Northern Trust				

*Assets under management include \$1.48 billion for Ariel Alternatives, a subsidiary of Ariel Investments, which reflects aggregate commitments and excludes fund specific leverage. **Please see the Fund's prospectus for the no minimum \$50 per month Automatic Investment Option. ***As of 09/30/22. Currently, expense ratio caps of 1.00% for the Investor Class and 0.75% for the Institutional Class are in place to waive fees and reimburse certain expenses that exceed these caps. Ariel Investments, LLC (the Adviser) is contractually obligated to maintain these expense ratio caps through 9/30/24. 1Past performance does not guarantee future results and includes the reinvestment of dividends and capital gains. The investment return and principal value of an investment will fluctuate so that an investor's shares, when redeemed, may be worth more or less than their original cost. Current performance may be lower or higher than the performance data quoted. To access performance data as of the most recent month-end, visit arielinvestments.com. Any extraordinary short-term performance may not be sustainable and is not representative of the performance over longer periods. The total returns reflect that certain fees and expenses have been waived or reduced by the Adviser. ²Performance for the Institutional Class prior to its inception date reflects the actual performance of the Investor Class and uses the expenses of the Investor Class without any adjustments. During this period, the performance of the Institutional Class would have been substantially similar, yet higher than that of the Investor Class. Both classes are invested in the same securities, but bear different expenses-primarily resulting from variations in distribution and service fees. 3The Russell 1000® Value Index measures the performance of the large-cap value segment of the U.S. equity universe. It includes those Russell 1000 companies with lower price-to-book ratios, lower forecasted growth values and lower sales per share historical growth. The inception date of this benchmark is January 1, 1987. The S&P 500® Index is widely regarded as the best gauge of large-cap U.S. equities. It includes 500 leading companies and covers approximately 80% of available U.S. market capitalization. Russell® is a trademark of London Stock Exchange Group, which is the source and owner of the Russell Indexes' trademarks, service marks and copyrights. Neither Russell nor its licensors accept any liability for any errors or omissions in the Russell Indexes or underlying data and no party may rely on any Russell Indexes and/or underlying data contained in this communication. No further distribution of Russell data is permitted without Russell's express written consent. Russell does not promote, sponsor or endorse the content of this communication. 4Definitions for the metrics below are detailed on page 2 under the section entitled Quantitative Measures.

Industry Weightings¹ (% of net assets)

	Ending Weight	Russell 1000® Value Index
Financials	24.86	19.38
Industrials	23.01	18.55
Consumer Discretionary	15.60	9.98
Energy	11.35	6.83
Health Care	7.96	14.96
Technology	6.60	6.99
Basic Materials	6.27	2.97
Consumer Staples	4.25	6.62
Real Estate	0.00	4.92
Telecommunications	0.00	3.78
Utilities	0.00	5.04
Short-Term Investments	0.09	0.00

Top 10 Positions² (% of net assets)

		Russell ICB Industry	Ending Weight
1	Mohawk Industries, Inc.	Industrials	6.66
2	Oracle Corporation	Technology	6.60
3	Snap-on, Inc.	Industrials	5.94
4	Goldman Sachs Group, Inc.	Financials	5.88
5	BOK Financial Corporation	Financials	5.77
6	Lockheed Martin Corporation	Industrials	5.51
7	Bank of America Corporation	Financials	4.74
8	PHINIA, Inc.	Consumer Discretionary	4.57
9	Resideo Technologies, Inc.	Industrials	4.51
10	J.M. Smucker Company	Consumer Staples	4.25
Total			54.44

Market Cap Exposure (% of investments)

	Ariel Focus Fund	Russell 1000® Value Index
Large (\$184.12B & Above)	18.29	30.08
Medium/Large (\$50.07B - \$184.12B)	11.40	35.39
Medium (\$15.24B - \$50.07B)	15.25	22.93
Medium/Small (\$4.99B - \$15.24B)	39.22	10.56
Small (\$4.99B & Below)	15.84	1.03

	Ariel Focus Fund	Russell 1000® Value Index
Weighted Average (\$M)	\$91,630	\$171,735
Smallest (\$M)	\$438	\$176
Largest (\$M)	\$472,178	\$991,880

Average

Weight

Total

Return

Contribution

to Return

Contributors and Detractors²(%)

Top Five Contributors

•	•	•		
Mohawk Industries, Inc.	Industrials	6.14	41.46	2.08
Oracle Corporation	Technology	6.24	21.02	1.39
Lockheed Martin Corporation	Industrials	5.17	25.84	1.16
BOK Financial Corporation	Financials	5.71	14.80	0.83
PHINIA, Inc.	Consumer Discretionary	4.58	17.55	0.79
Bottom Five Detractors				
APA Corporation	Energy	4.76	-16.25	-0.87
Core Laboratories, Inc.	Energy	3.43	-8.63	-0.31
Chevron Corporation	Energy	3.94	-4.80	-0.23
Mosaic Company	Basic Materials	2.75	-6.60	-0.21
ZimVie, Inc.	Health Care	0.86	-13.04	-0.06

Russell ICB Industry

Source: FactSet. 4Holdings are categorized according to the Russell Industry Classification Benchmark (ICB). Holdings not classified by ICB are categorized according to FactSet. *The Fund's Top 10 Positions are ranked by issuer Ending Weight (%) of net assets). Contributors and Detractors are ranked by issuer Contribution to Return (%) is the Ending Weight (%) times the Total Return (%) linked daily for the period. The holdings shown do not represent all of the securities purchased, sold or recommended for investors. Quantitative Measures (Source, FactSet): Ending Weight is the value of the holding relative to the Fund's total assets as of the report date. Average Weight is the average value of the holding relative to the Fund's total assets over the price at quarter end divided by the mean earnings Ratio is a valuation measure that represents the price at quarter end divided by the mean earnings Ratio is a valuation measure that represents the price at quarter end divided by the mean earnings are summarized at the portfolio level using weighted harmonic average. Long Term Estimated Earnings Growth, an income statement measure, is the percent growth rate of the median earnings per share (EPS) consensus estimate for the unreported current year, current year+2, and current year+3 as of the run date. Holdings are summarized at the portfolio level using weighted average. Interest Coverage Ratio is a liquidity measure that represents the ratio of earnings before interest and taxes (EBIT) relative to the interest expense for the period. Holdings categorized as Financials by the Russell Industry Classification Benchmark (ICB) are excluded from the portfolio summary statistic. The holdings are summarized at the portfolio level using median. Return on Equity is a profitability measure that represents the consensus estimate for the next fiscal year net income divided by total equity over the period. Holdings are summarized at relative to Ariel Investments' internal estimate of the degree the portfolio deviates from the b